

# **Good Judgment and Decision Making**

## **Management Decision Making**

**Good judgment is such an important attribute that it is often listed first on employers' list of qualities required of job applicants.**

# Judgment and Decision Making

**The scientific literature on judgment often points out that it is directly connected with decision making. Therefore, I again stress the importance of learning SM-14. It is hard to teach judgment, as there are not well-defined principles for judgment but there are for decision making. These are included to a great extent in this booklet. Practice using Your Guide and Worksheet included in this booklet to improve your judgment.**

# **A broader description of what is included in people with good judgement and wisdom**

A good memory

- Emotional stability
- Freedom from biases
- Knowledge of both general and occupational techniques
- Accurate memories of personal experiences
- Memory of other peoples' experiences

- Ability to analyze the present
- Ability to think and reason logically
- Decision making knowledge, including a good intuitive decision making base
- Problem solving knowledge and ability
- Good creative insight to aid in decisions about the future that involve foresight, perspectives, consequences, uncertainties, and unknowables.